



Hugh Underwood III began acquiring rental properties in Tuscaloosa in 1973. Over time his business expanded to Huntsville and Auburn and, in the meantime, Robertson Banking Company expanded into the Tuscaloosa market.

The two inevitably crossed paths, resulting in a happy marriage – professionally speaking.

“We first became connected with Robertson Bank about three years ago,” said Hugh Underwood IV, who is in the home construction business as well as assisting with his father’s rental properties. “They presented us with some loan terms that were better than anybody else’s. Things went so much easier and smoother with Robertson Bank – it reminded my father and me of banking like it used to be.”

Underwood said of all the ways Robertson Banking Company provides quality service, prompt attention to its customers is one of the most important. “They get you an answer instantly,” he said. “If I call Joey (Heurion) about anything, he’s right on top of it. If I have a question, Joey usually can give me an answer right then, at most maybe within a day. And they’re knowledgeable. They know how to meet my needs.”

Underwood said he has recommended Robertson Bank to numerous friends and business acquaintances. “I tell them that Robertson is a hometown bank. They’re different from most banks because you don’t have a lot of bureaucracy you have to deal with. They’re local, and that’s important.”